

# SPREADING OUR WINGS

2018 ANNUAL REPORT



**C@RE**  
El Centro

## OUR LANDING POINT

### Mission

CORE El Centro offers healing services and has a passion to create access for all people regardless of income level. We provide natural healing therapies designed to integrate body, mind, and spirit in a culturally sensitive environment. Through coalition building and leadership development we create wholistic programs to increase health equity and to inspire individuals, families and communities to optimal health.

### Vision

We envision a healthy and engaged community that has reached its full potential through the creation of a healing environment that respects the unique wisdom of each individual and community.

## TAKING FLIGHT ON THEIR JOURNEY

A client referred from the Aurora Walker's Point Clinic in 2018 came into CORE with Parkinson's disease. He began receiving acupuncture as treatment. By the end of his treatment plan, he was able to sign his own name again. He not only regained some of his independence back he also found comfort in having someone to talk to while receiving acupuncture treatments at CORE El Centro.

Another client in 2018 began receiving Reiki at CORE. She was suffering from headaches and muscle pain so bad that she would frequently end up in the Emergency Room. One of the most noticeable differences she noticed was that while receiving treatments at CORE she did not go to the emergency room once and found her headaches were significantly reduced. She said, "I noticed I could walk outside with no pain". Sometimes it is the small things in life that make the biggest impact on quality of life.

# SOARING FORWARD

Dear Friends of CORE,

It is with great joy that we present our 2018 Annual report. We are grateful beyond words for the increased acceptance that has occurred when it comes to Natural Medicine. In 2018 CORE El Centro was asked to consider spreading its wings. We took the time to educate ourselves about potential partners and explored how these partnerships would impact CORE El Centro and our community. It became clear that many individuals, businesses and non-profits were seeking the healing/wellness/prevention components of Natural Healing because of their life changing impact. We have spent part of the year vetting opportunities and creating business strategies that will uphold the mission and sustain the organization financially. This is an exciting time in the field of Natural Medicine and for CORE El Centro.

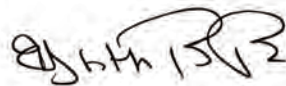
We thank you for walking this journey with us, for believing in a dream and a mission that is unique and growing. Your support with your time, talent and financial resources is greatly appreciated. This year we served over 3,500 individuals and provided 22,100 service hours. Over \$550,000 of in-kind healing services were provided by over 100 volunteers - a gift beyond what words can describe. Your financial gifts have been and continue to be a tremendous gift. You are the reason that CORE is being sought out by others. THANK YOU!

Each year it becomes more apparent that each of us regardless of our race, religion, culture or economic class have an innate desire to heal at one's core. So please join our healing community at CORE by participating in our services.

With deep gratitude,



Madeline Gianforte, CSA  
Executive Director



Elizabeth Bruderle-Baran  
Board President



# LOOKING BEYOND THE HORIZON

## A Big Step for CORE

In 2018 CORE El Centro saw a long-standing hope become a reality! A visionary donor and generous friend of CORE, Nan Gardetto, understanding the necessity of an organization like CORE, wanted to ensure that its mission endures for generations to come. She donated a significant amount of money to establish a CORE El Centro endowment fund.

An investment fund that retains its principal and annually pays out a portion of earnings, earmarked for operations, CORE's endowment fund has been invested with the Greater Milwaukee Foundation, deepening our partnership with the Foundation.

Additional gifts to the Endowment Fund have brought it to over \$200,000. We invite you to make a donation to the fund, ensuring that CORE's mission lives on into the future.

## New Program Offers Compassionate Listening

CORE El Centro's services are designed to help clients access the true wisdom of their bodies to heal. Clients can choose acupuncture, massage, yoga or other integrative therapies to help overcome trauma. But the practitioners at CORE felt that in addition to these therapies, some clients were still struggling and might benefit from talking to someone, someone on staff who would not judge them, would listen and respect them and tap into their inner wisdom and strength.

In 2018, CORE launched the Life Journey Accompaniment program. Jomarie Zielke, a Sister with the Congregation of Sisters of St. Agnes in Fond du Lac, is providing services two days a week at CORE. Fluent in Spanish and with a background in nursing, Jomarie receives referrals from CORE practitioners with names of people who wish to meet with her.



Jomarie hopes as people share they begin to discover the meaning and value of their experiences and the blessings they have. "I ask them to share their challenges, fears, and dreams and in return, I will listen, honor and respect them, and not pass judgment. I'm here to help them realize they have the strength and wisdom to face and solve their current problems," she said.

## LOOKING BEYOND THE HORIZON cont.

### Sound Healing

Another new service offered at CORE is Sound Healing, which is the practice of intentionally combining frequencies in ways which can have profound transformational effects on the psychological, physiological, and energetic/spiritual bodies. The sound is delivered by a set of crystal singing bowls or digitally monaural beats. The experience is very beneficial for the practice of brainwave synchronization.

At the smallest level, everything in the universe is vibrating, constantly in motion. When your physical, energetic, mental, and/or emotional bodies are out of balance, they will fall out of tune, and as a result symptoms can arise in the form of dis-ease. By exposing these bodies to the proper frequencies, along with changes in diet, exercise, and spiritual practice, you can bring yourself back into alignment.



Sound Healing is offered by Jordan Klein, a Sonic Alchemist and Reiki Master, both in a group session and as a one-on-one therapy.

### CORE and Float Milwaukee create new partnership

CORE El Centro clients can now access floating at Float Milwaukee as a way to complement their CORE treatment plans. Owner Andy Larson offers CORE clients a sliding fee scale similar to the one used at CORE. Clients are assured that this is a place to go where they're completely safe and secure; each private room is soundproof and lightproof, and every detail at Float Milwaukee encourages total relaxation.

There have been dozens of studies in scientific settings on the benefits of floating. Andy's attention to detail at Float Milwaukee includes high-end finishes, a soothing calming atmosphere throughout the space and now, another option for CORE clients to reduce stress, relieve pain, and heal.



Andy acknowledges, "I opened Float to help people, and if people can't afford it, I've created work-arounds to make it accessible." Thank you, Andy and Float Milwaukee, for this valuable partnership.

## LOOKING BEYOND THE HORIZON cont.

### CORE El Centro Receives the 2018 BizTimes Nonprofit Excellence Award



The Biz Times Nonprofit Excellence Awards are designed to shine a light on the community impact of southeastern Wisconsin nonprofits.

More than 100 nominations were submitted for the program this year, and twenty-six finalists were named in eight different categories. Of those finalists, CORE was chosen as the winner in the Small Nonprofit of the Year category.

*“We have learned since our founding that the desire to heal is universal. We serve over 3,500 individuals annually through natural healing therapies. By providing these natural health care options to people of all income levels, we are addressing health care disparities that exist in our community. These services are not a luxury, rather they provide tools to create a less stressful existence, prevent illness and complications from chronic disease, and promote social change. We believe that as an individual heals, the family, community and ultimately the world heal.”*

Madeline Gianforte, CSA, Executive Director and Founder

# LOOKING BEYOND THE HORIZON cont.

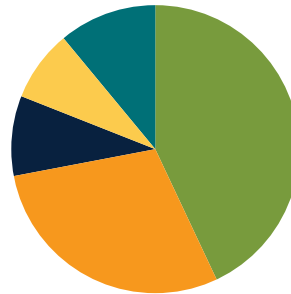
Another great year of Kid's Camp!



# 2018 FINANCIAL HIGHLIGHTS

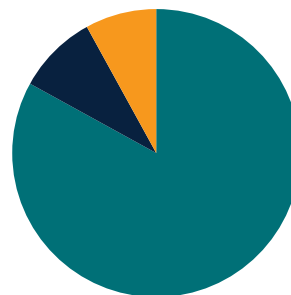
## Revenue

Grants	\$ 779,521	43%
Donated services	\$ 526,612	29%
Donations	\$ 162,015	9%
Fundraising revenue	\$ 154,991	8%
Client service fees	\$ 205,782	11%
<b>Total</b>	<b>\$1,828,921</b>	



## Expenses

Program Services	\$1,512,756	83%
Development Expenses	\$ 163,583	9%
General Operating Expenses	\$ 152,360	8%
<b>Total</b>	<b>\$1,828,699</b>	



## Volunteers

1. Over all volunteer hours – 12,245
2. 10,300 were professional hours
3. 1,945 were for services that did not meet the criteria for recognition in the financial statements.



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